

**Date: 04<sup>th</sup> May, 2023**

**To,**  
**Listing Department,**  
**National Stock Exchange of India Limited**  
Exchange Plaza, C-1 Block G  
Bandra Kurla Complex, Bandra (E),  
Mumbai- 400051.

**Scrip Symbol: FOCUS**

**Series: EQ**

**Sub: Press Release on Q4 & FY23 (Quarter and Financial Year ended 31<sup>st</sup> March, 2023) Financial Results**

Dear Sir/Madam,

This is in continuation of our letter dated May 03, 2023 regarding Outcome of Board Meeting held on May 03, 2023 wherein the Company had approved the Audited Financial Results (Standalone and Consolidated) for the Quarter and Financial Year ended 31<sup>st</sup> March, 2023.

In this regard, please find enclosed the Press Release made by the Company on the Highlights of Q4 FY23 Financial Results.

You are requested to take the same on your records.

**For FOCUS LIGHTING AND FIXTURES LIMITED**

**AMIT VINOD SHETH**  
**MANAGING DIRECTOR**  
**DIN: 01468052**



## Focus Lighting FY23 Net Profit Up 476%

**Mumbai, May 3<sup>rd</sup>, 2023:** Focus Lighting & Fixtures Limited. (NSE – FOCUS), engaged in manufacturing & innovative lighting solutions of LED lights and fixtures, announced its audited Financial Results for Q4 FY23 and FY23.

### Consolidated Key Financials at a Glance:

#### Q4 FY23:

Particulars (₹ Crore)	Q4 FY23	Q4 FY22	YoY Change
Total Income	41.11	35.55	↑ 15.64%
EBITDA	8.08	5.16	↑ 56.59%
EBITDA Margin	19.65%	14.51%	↑ 514 bps
Net Profit	5.42	2.86	↑ 89.51%
Net Profit Margin	13.18%	8.04%	↑ 514 bps
EPS (₹)	4.15	2.82	↑ 47.52%

#### FY23:

Particulars (₹ Crore)	FY23	FY22	YoY Change
Total Income	169.94	106.60	↑ 59.42%
EBITDA	34.84	10.19	↑ 241.90%
EBITDA Margin	20.50%	9.55%	↑ 1095 bps
Net Profit	23.60	4.10	↑ 475.61%
Net Profit Margin	13.89%	3.85%	↑ 1,004 bps
EPS (₹)	18.09	4.04	↑ 347.77%

**Commenting on the performance, Mr. Amit Sheth, Managing Director of Focus Lighting & Fixtures said,** “These results reflect our unwavering commitment to delivering innovative and high-quality lighting solutions that meet the diverse needs of our customers. growth in revenue was driven by strong demand for our products across all our business segments and Our EBITDA recorded an impressive growth primarily due to our focus on operational efficiency and cost optimization measures

Value additive products, prestigious Bade Baba Temple contract and Surat Fort contract will further add feather to our growth for the current year. Going forward, we remain committed to our mission of providing cutting-edge lighting solutions to our customers.”

### About Focus Lighting & Fixtures Limited:

**Focus Lighting & Fixtures Limited (NSE – FOCUS)** The company was established in 2005 and the company currently provides a wide range of products which includes recessed adjustable spotlights, recessed downlights, surface mounted spotlights, surface-mounted / suspended downlights, system-based spotlights/wall washer, track-mounted spotlights, etc. each with different working capabilities. Its comprehension of lighting technology, the

influence it can have on the viewer and the techno-aesthetic requirement of the market has enticed it to develop lighting solutions where the criteria are efficiency, color rendition and trouble-free service life to achieve optimum lighting parameters such as luminous intensity, maintenance-friendliness and freedom from glare. The new range of luminaires have been designed and developed by the finest product designers from Germany, proficient in the field of lighting design; supported by a proficient team of Indian Professionals. The company is having its manufacturing unit at Sanad Gujarat.

**Disclaimer:**

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

**For further information please contact:**

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