

**Date: August 05, 2024**

**To,**  
**Listing Department,**  
**National Stock Exchange of India Limited**  
Exchange Plaza, C-1 Block G  
Bandra Kurla Complex, Bandra (E),  
Mumbai- 400051.

**Scrip Symbol: FOCUS**

**Series: EQ**

**Sub: Press Release on Financial Results for Q1-FY25 (Quarter First of Financial Year ended 31<sup>st</sup> March, 2025).**

Dear Sir/Madam,

This is in continuation of our letter dated August 02, 2024 regarding Outcome of Board Meeting held on August 02, 2024 wherein the Company had approved the Un-Audited Financial Results (Standalone and Consolidated) for the Quarter ended 30<sup>th</sup> June, 2024.

In this regard, please find enclosed the Press Release made by the Company on the Highlights of Q1 FY25 Un-Audited Financial Results.

You are requested to take the same on your records.

**For FOCUS LIGHTING AND FIXTURES LIMITED**

**AMIT VINOD SHETH**  
**MANAGING DIRECTOR**  
**DIN: 01468052**

**Corporate Office**

Focus Lighting & Fixtures Limited  
A1007-1010, Corporate Avenue  
Sonawala Road, Goregaon East  
Mumbai 400063, India

**Work**

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# FOCUS

LIGHTING & FIXTURES LTD

## Focus Lighting & Fixtures Reports ₹55 Crore in Q1 FY25 Revenue

Mumbai 05<sup>th</sup> August 2024 – Focus Lighting & Fixtures Limited.(NSE - FOCUS), engaged in manufacturing & innovative lighting solutions of LED lights and fixtures, announced its Unaudited Financial Results for Q1 FY25.

### Key Financial Highlights

Particulars (₹ Cr)	Consolidated Q1 FY25	Standalone Q1 FY24
Total Income	55.35	31.28
EBITDA	12.05	4.77
EBITDA Margin (%)	21.77	15.25
Total Comprehensive Income	9.16	2.45
TCI Margin (%)	16.54	7.82

### Other Key Highlights:

- Segment-wise Revenue Breakdown:
  - Retail Lighting: ₹ 51.67 Cr
  - Home Lighting: ₹ 2.15 Cr
  - Infrastructure: ₹ 1.24 Cr
  - Railways: ₹ 0.07 Cr

**Commenting on the performance, Mr. Amit Sheth, Managing Director of Focus Lighting & Fixtures said,** "We are happy to report a remarkable financial performance in Q1 FY25, highlighted by a consolidated revenue of ₹55 crore. This significant growth is a testament to our dedication to delivering innovative and high-quality lighting solutions. Our success in securing substantial orders, including a ₹ 7.5 crore contract from Navi Mumbai International Airport, underscores our capability and the confidence our clients place in us.

Our focus on excellence in manufacturing, supply, and delivery has been instrumental in achieving these results. Looking ahead, we are excited about the opportunities that lie before us. We will continue to innovate and enhance our product offerings to maintain our position in the market. Our commitment to maintaining the highest standards and delivering outstanding value to our customers remains steadfast. We are optimistic about sustaining this growth trajectory and creating long-term value for our customers."

### Q1 FY25 Highlights

#### Recent Order Highlights

The company has secured a **₹ 7,49,99,673** order from Navi Mumbai International Airport for the manufacturing, supply, and delivery of lighting and fixtures.

## About Focus Lighting & Fixtures Limited

**Focus Lighting & Fixtures Limited (NSE - FOCUS)** The company was established in 2005 and the company currently provides wide range of products in different vertical in field of lighting which includes Retail, Home, Railway and Outdoor - landscape. The Company is further expanding with patented technology in outdoor facade lighting. Its comprehension of lighting technology, the influence it can have on the viewer and the techno-aesthetic requirement of the market has enticed it to develop lighting solutions where the criteria are efficiency, colour rendition and trouble-free service life to achieve optimum lighting parameters such as luminous intensity, maintenance-friendliness and freedom from glare. The new range of luminaires have been designed and developed by the finest product designers from Germany, proficient in the field of lighting design; supported by a proficient team of Indian Professionals. The company is having its manufacturing unit at Sanad Gujarat.

For FY24, the Company had reported Total Revenues of ₹ 230 crore, EBITDA of ₹ 53 crore and Net Profit of ₹ 39 Crore.

## Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

## For Further Information Please Contact Corporate Communication Advisor



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